

# Our Mortgage & Insurance Proposition

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## About us

Originally founded by Principal Kaushik Amliwala in 1989, Designer Wealth Management is a financial advisory practice that has steadily grown by recommendation and professional referral, distinguishing ourselves through the relationships we have with our personal and corporate clients.

We are committed to adding value from our bespoke recommendations through ongoing financial appraisals designed to ensure your arrangements adapt to various life events.

Should you wish to appoint us, we will listen to you in confidence and study your entire financial position. This is the most important part of the planning process since it ensures that we are fully aware of your current situation, individual needs, aspirations, and requirements whenever and whatever they are.



## Mortgages

## Whose products do we offer?

We can access a range of mortgages from over 50 of the UK's bestknown lenders (shown on the list I have given you), but not deals that are only available directly from lenders.

If you are purchasing a property with the help of a shared equity loan, our advice will also cover the shared equity second charge. However, we do not advise on any other second charge mortgages. If you need a second charge mortgage we will refer you to Enterprise Finance, a master broker for second charges, who will be able to advise you.

## Which service will we provide you with?

We will advise and make a recommendation for you on a first charge mortgage after we have assessed your needs.

You may request an illustration from us for any regulated mortgage contract we are able to offer you whenever we provide you with information specific to the amount you want to borrow following assessment of your needs and circumstances.

## Alternative finance options

If you are looking to increase borrowing secured on a property that you already have a mortgage on, the following alternative finance options may be available and may be more appropriate:

- · A Further Advance from your existing lender
- A Second Charge
- An Unsecured Loan

Openwork does not offer advice on Unsecured Lending or Second Charges.

### What will you have to pay us for our services?

There may be a fee for mortgage advice. This can include a nonrefundable application fee of £95 and up to £495 once a mortgage offer is obtained. Typically, this will be £395. The total fee will be based on your personal circumstances, employment record and credit history. We will provide you with written confirmation of your fee prior to the commencement of any chargeable activity. We will also receive commission from the lender.

If you'd like to know the range of commission payable from our lenders, please ask me for a list. You will receive an illustration when considering a particular mortgage, which will tell you about any fees relating to it. It is important that you read and understand the illustration.

## Our refund policy for mortgage fees

If we charge you a fee and your mortgage does not go ahead, you will receive:

No refund, if you decide not to proceed with the purchase.

## Insurance

### Whose products do we offer?

We offer products from a range of insurers.

We can only offer products from a limited number of insurers for life assurance, critical illness cover, income protection, buildings and contents insurance, and accident, sickness and unemployment insurance. Ask us for a list of insurers we offer insurance from.



We can only offer products from MetLife UK for cash lump sum accident protection.

## Which service will we provide you with?



We will advise and make a recommendation for you after we have assessed your needs.

You will not receive advice or a recommendation from us. We may ask some questions to narrow down the selection of products that we will provide details on. You will then need to make your own choice about how to proceed.

## What will you have to pay us for our services?

X A fee

🗸 No fee

You will receive a quotation which will tell you about any other fees relating to any particular insurance policy.

For whole of life and term pure protection insurance (life and critical illness cover) we are paid by commission from the insurer. This means that if you purchase one of these products we will receive commission in addition to any fee indicated above and in addition to any adviser charges / fees you may have been or will be paying Openwork for investment-related services. The amount of commission will be disclosed separately should you purchase one of these protection products.

#### Buy to Let

A Buy to Let mortgage taken out for the purposes of business is not regulated by the Financial Conduct Authority (FCA).

#### Who regulates us?

We are an appointed representative of Openwork Limited, Washington House, Lydiard Fields, Swindon, SN5 8UB, which is authorised and regulated by the Financial Conduct Authority. Openwork Limited's Financial Services Register number is 408285.

Openwork Limited's permitted business is advising on and arranging mortgages, general and pure protection insurance and life insurance, pensions and investments. You can check this on the Financial Services Register by visiting the FCA's website www.fca.org.uk/firms/systems-reporting/register or by contacting the FCA on 0800 111 6768.

#### Loans and ownership

Allied Zurich Holdings Limited ("AZH") holds 25% of the ordinary shares in Openwork Holdings Limited. AZH is ultimately owned by Zurich Insurance Group Limited ("ZIGL"). ZIGL is incorporated in Switzerland and also owns Zurich Assurance, Zurich Insurance and Sterling ISA Managers Limited.

#### What to do if you have a complaint

If you wish to register a complaint, please contact us:

. .in writing

Write to: Complaints Management Team, Openwork Limited, Washington House, Lydiard Fields, Swindon, SN5 8UB.

...by phone

Telephone 01793 567800

Information about our internal complaints handling procedures is available free of charge, on request from the Complaints Management Team.

If you cannot settle your complaint with us, you may be entitled to refer it to the Financial Ombudsman Service. Ask us for a leaflet or contact the Financial Ombudsman Service at:

The Financial Ombudsman Service Exchange Tower Harbour Exchange Square London E14 9SR

Phone: 08000 234 567 or 0300 123 9123 Email: enquiries@financial-ombudsman.org.uk

Website: www.financial-ombudsman.org.uk

#### **Financial Services Compensation Scheme**

We are covered by the FSCS. You may be entitled to compensation from the scheme if we cannot meet our obligations. This depends on the type of business and the circumstances of the claim.

#### Insurance

Insurance advising and arranging is covered for 90% of the claim, without any upper limit.

#### Mortgages

Mortgage advising and arranging is covered up to a maximum limit of  $\pounds 50,000.$ 

Further information about compensation scheme arrangements is available from the FSCS.

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