OMNIS MANAGED PORTFOLIO SERVICE



# Omnis Managed Portfolio Service Designed for fluid investment markets

Study after study has shown that, when investing your money, you should not put all your eggs in one basket.

Typically, when one type of investment goes up another goes down (and vice versa) because they react in different ways to the same economic or political event. This is why we recommend a portfolio of investments; you get the potential for the most consistent level of return, without taking any more risk than you are comfortable with.

What's more, from time to time we might want to adjust this portfolio based on what is happening throughout the world, not only to minimise the risk of loss but also to benefit from short-term opportunities.

This is what the Omnis Managed Portfolio Service ("the Service") will do for you.

The Service aims to pick up additional returns when circumstances present themselves, but even more importantly, reduce risk in times of uncertainty.



The Omnis Managed Portfolios comprise funds offered by Omnis Investments Limited, a specialist investment company available exclusively through financial advisers that are part of Openwork.

Omnis believes it has identified some of the very best fund managers in the market to manage your money. Find out more at omnisinvestments.com

#### A tactical approach

Once suitability has been established, your Openwork Adviser will recommend an appropriate Managed Portfolio in line with your overall objectives for your money, your personal attitude to risk and your capacity for loss.

Once your portfolio has been established, it will be managed by Openwork Wealth Services Limited, led by Chief Investment Officer, Toni Meadows, and his team of analysts.

On a day-to-day basis, Toni and his team will use a wide range of market data and analysis to assess the market conditions for opportunities and threats. If share prices in a particular market fall, Toni might see this as an opportunity to buy funds at a lower price. Similarly, if share prices rise, he might look to bank some of the profits.

The team achieves this by adjusting the balance of the different holdings within your portfolio to make short-term 'tactical' decisions, whilst ensuring the overall mix of funds stays in line with your long-term attitude to risk.

The value of your portfolio is derived from the price on any given day of the Omnis funds held within that portfolio. These funds are valued at 12 noon on every business day. For more information on the pricing methodology, please refer to the prospectus which is available at omnisinvestments.com



Meet Toni Meadows, Chief Investment Officer, Openwork Wealth Services Limited.

Toni has over 24 years' experience in financial services, more than 17 of them in private client fund management. He has been Chief Investment Officer and held senior roles at a number of leading investment management businesses.

Toni has established and managed multi-asset portfolios for a range of private clients as well as managing research, portfolio construction, risk and operations teams.

# Toni has ultimate responsibility for all decisions and he will be supported by a number of resources:

#### A diverse fund range

In managing your portfolio, Toni will invest only in funds provided by Omnis Investments Limited, part of the Openwork Group. The funds invest in developed market equities, such as the UK, the US, Europe and Asia Pacific as well as emerging market equities. Cautious and Balanced investors will also have significant holdings in UK and global bonds, as well as alternative strategies.

Each fund in the Omnis range is managed by an expert fund management group, each able to demonstrate particular skills and expertise in the relevant market sector that the fund is focused on.

The value of your portfolio will therefore be based on your holdings and the daily valuations of the underlying Omnis funds.

If you would like more information on the funds, including their objectives, investment strategies and charges, and their Key Investor Information Documents, Supplementary Information Documents and Prospectuses, please visit the Omnis website.

#### Independent research

Toni will also receive regular independent input from Mercer, a leading firm of investment consultants. Drawing on their long history of advising large institutional clients, and on the international breadth of their expertise, Mercer will provide Toni with their recommended asset allocation preferences based on their knowledge of the market and investor behaviour.

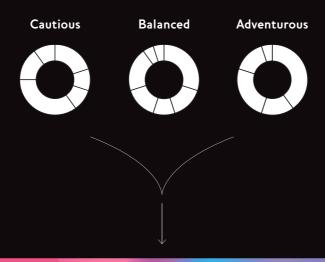
This level of research is normally only provided to institutional investors so we are delighted that Mercer will provide its knowledge and expertise to the Omnis Managed Portfolio Service.

#### **Investment Committee oversight**

A group of investment professionals representing Omnis and Openwork senior management and supported by Mercer has established firm guidelines around the extent to which Toni can invest away from your long-term asset mix. Each month this committee will monitor the effectiveness of the team's decisions and review the make-up of your portfolio to ensure you are not exposed to excess or unnecessary risk.

## How it works

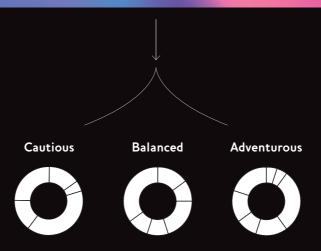
Your adviser will recommend a portfolio that is appropriate for your risk profile:



Daily management by Toni Meadows CIO with monthly Investment Committee oversight



With input from Mercer & Independent Research



Whilst the asset allocation may change it will stay true to your risk profile.

# Your portfolio will comprise funds from the Omnis range:

Omnis UK Equity Fund managed by Schroder Investment Management

Omnis US Equity Fund managed by The Boston Company, part of the BNY Mellon Group

Omnis Developed Markets (ex UK, ex US) Equity Fund managed by Thomas White International

Omnis Emerging Markets Fund managed by Jupiter Asset Management

Omnis European Equity Fund managed by Jupiter Asset Management

Omnis UK Bond Fund managed by Threadneedle Asset Management

Omnis Global Bond Fund managed by Schroder Investment Management

Omnis Alternative Strategies Fund managed by Octopus Investments

Omnis Asia Pacific Equity Fund managed by Baillie Gifford & Co

Omnis Income and Growth Fund managed by Woodford Investment Management Limited

Global markets are analysed on a daily basis and the blend of investments within your portfolio adjusted to take advantage of short-term opportunities or protect against potential threats to returns.

With over 40 years of institutional investment consulting experience, Mercer advises on over £7 trillion of assets on behalf of over 2,000 clients in over 40 countries around the world.



Mercer is a leading global provider of investment consulting services and solutions, offering customised guidance and governance advice to financial institutions, investment platforms, fiduciaries of pension funds, foundations and other investors at every stage of the investment process, from strategic and tactical asset allocation, to specialist investment manager selection, operational due diligence and ongoing investment monitoring.

Mercer has more than a decade of experience in providing tactical asset allocation advice to clients and will support Toni in his active management of the Managed Portfolio range.

#### Keeping you informed

As a client of the Service, you will not only benefit from day-to-day active management of your assets by Toni and his team, the expertise of Mercer and the rigorous oversight of the investment committee, we will also provide you with access to:

- Monthly updates
- Quarterly round-ups
- An Annual report

These will outline what has happened in the markets, how your portfolio is made up, what changes have been made to your portfolio, why these changes have been made and the impact they have had on performance. We will publish these documents on the Omnis website for you to access at your convenience.

### Fees and charges

The cost of providing the management of your portfolio by accessing the expertise of our investment team, and for client reporting is 0.25% per annum plus VAT (0.30% inc VAT).

As an example of what this might cost, a client with a £25,000 portfolio would pay an annual charge of £62.50 + VAT (£75.00 including VAT). This fee is deducted on a monthly basis.

This charge is in addition to the fee charged by the platform for providing the investment account. It is also in addition to the underlying fund management fees which are calculated daily and deducted from the assets of the funds.

### **Key risks**

- The Service provides you with an investment portfolio linked to a number of funds. In common with all investments of this type, the value of your portfolio, and any income from it, will rise and fall in line with market movements and you should be aware that you may not get back the amount you invested.
- Whilst the Service aims to minimise losses and to seek additional returns, we cannot guarantee that our tactical decisions will always add value to your portfolio nor protect it from all losses.
- Where underlying funds invest in overseas companies, changes in exchange rates may mean that the value of your investment goes up and down.
- There will be a variation in performance between funds with similar objectives due to the different assets selected.
   Past performance is not a guide to future performance.
- Where underlying funds invest in emerging markets, returns may be subject to greater or more frequent rises and falls in value and may be subject to liquidity issues.

#### Important information

The Omnis Managed Portfolio Service (the "Service") is provided by Openwork Wealth Services Limited (OWSL), a member of the Openwork group of companies. Openwork Wealth Services Limited is authorised and regulated by the Financial Conduct Authority, 25 North Colonnade, London E14 5HS. Openwork Wealth Services Limited is registered in England and Wales under registration number 10266077.

Registered Office: Washington House, Lydiard Fields, Swindon, Wiltshire, SN5 8UB.

The Discretionary Managed Portfolios provided by OWSL will only be invested in funds offered by Omnis Investments Limited, also a member of the Openwork group of companies.

Omnis Investments Limited is the Authorised Corporate Director of the Omnis Managed Investments ICVC and the Omnis Portfolio Investments ICVC. It is authorised and regulated by the Financial Conduct Authority. 25 North Colonnade, London E14 5HS. Omnis Investments Limited is registered in England and Wales under registration number 06582314. Registered Office: Washington House, Lydiard Fields, Swindon, Wiltshire, SN5 8UB. As the Authorised Corporate Director of the funds, Omnis Investments Limited is paid an annual management charge from the funds. This charge is part of the Ongoing Charges Figure disclosed in the Key Investor Information Document.

By deciding to invest some or all of your money in the Service, OWSL will manage your portfolio(s) in line with the investment powers and within limits as established by the OWSL Investment Committee. For providing this service, OWSL will receive a fee. Over time, inflation may erode the value of your investments.

OWSL is required to adhere to its best execution policy which ensures that any deals are notified on a timely basis. Dealing in the underlying funds is the responsibility of Omnis Investments limited. The policies for both OWSL and Omnis are available at omnisinvestments.com

All documents will be issued in English.

Neither OWSL nor Omnis Investments Limited is able to provide advice. The Openwork group of companies also includes Openwork Limited, which provides investment advice through your adviser. Openwork Limited is authorised and regulated by the Financial Conduct Authority, 25 North Colonnade, London E14 5HS. Openwork Limited is registered in England and Wales under registration number 4399725. Registered Office: Washington House, Lydiard Fields, Swindon, Wiltshire, SN5 8UB.

The Openwork Group records and manages its conflicts of interest, the policy of which is available free of charge on request.

If you wish to make a complaint, you can find details of who to complain to and our complaints management process at omnisinvestments.com/contact-us/complaints where you will also find details of the Financial Ombudsman Service.



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